

Diocesan Managed Cemeteries of the Roman Catholic Diocese of Springfield, Massachusetts Financial Statements

Years Ended June 30, 2021 and 2020



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Independent Auditor's Report

To Most Reverend William D. Byrne, Bishop of Springfield:

Opinion

We have audited the financial statements of Diocesan Managed Cemeteries of the Roman Catholic Diocese of Springfield, Massachusetts, ("Cemeteries") which comprise the statements of financial position as of June 30, 2021 and 2020, the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Cemeteries as of June 30, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Cemeteries and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matters

As discussed in Note 8 to these financial statements, Cemeteries receives financial support from the Roman Catholic Bishop of Springfield, a corporation sole. Should that support be withdrawn, Cemeteries' ability to continue would be threatened.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Cemeteries' ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Cemeteries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
 accounting estimates made by management, as well as evaluate the overall presentation of the
 financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Cemeteries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Springfield, Massachusetts

Wolf & Company , P.C.

October 31, 2022

Statements of Financial Position

June 30, 2021 and 2020

	2021	2020
Assets:		
Cash and cash equivalents Deposits held by Chancery Office Accounts receivable - trade, net of an allowance for	\$ 1,393,158 1,066,762	\$ 1,097,186 1,062,293
uncollectible amounts of \$3,000 for 2021 and 2020	90,622	79,373
Fixed assets, net	 256,032	 270,750
Total assets	\$ 2,806,574	\$ 2,509,602
Liabilities:		
Accounts payable and accrued expenses	336,909	189,630
Paycheck Protection Program loan payable	288,100	288,100
Contract liability - burial fees	 49,985	 25,641
Total liabilities	 674,994	503,371
Net assets:		
Net assets without donor restrictions	 2,131,580	2,006,231
Total net assets	 2,131,580	 2,006,231
Total liabilities and net assets	\$ 2,806,574	\$ 2,509,602

The accompanying notes are an integral part of these financial statements.

Statement of Activities

		Years End	d June 30,		
	2021 Net assets without donor restrictions		Net assets without donor restrictions		
Revenues:					
Easements and fees	\$	1,302,366	\$	1,125,886	
Interest income, net		5,426		16,468	
Distributions from perpetual care funds		823,640		789,460	
Miscellaneous income		3,130		225	
Total revenues		2,134,562		1,932,039	
Expenses:					
Salaries and wages		1,155,961		1,147,640	
Payroll taxes		86,179		82,258	
Fringe benefits		153,002		196,403	
Payroll and related		1,395,142		1,426,301	
Advertising		12,736		12,958	
Depreciation		60,820		66,362	
Insurance		75,336		76,188	
Licenses and fees		21,800		17,991	
Miscellaneous		8,659		241	
Office		48,771		22,159	
Professional fees		40,389		7,064	
Cemetery upkeep		206,766		191,858	
Supplies and merchandise		50,331		26,001	
Utilities		88,463		86,027	
Total expenses		2,009,213		1,933,150	
Change in net assets		125,349		(1,111)	
Net assets at beginning of year		2,006,231		2,007,342	
Net assets at end of year	\$	2,131,580	\$	2,006,231	

The accompanying notes are an integral part of these financial statements.

Statements of Cash Flows

Years Ended June 30, 2021 and 2020

	2021	2020
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to net	\$ 125,349	\$ (1,111)
cash provided by (used in) operating activities: Depreciation Gain on disposal of equipment	60,820	66,362
Change in deposits held by Chancey office	(4,649)	(12,983)
Change in accounts receivable Change in accounts payable and accrued expenses	(11,249) 147,279	27,832 2,448
Change in deferred revenue Net cash provided by operating activities	24,344 341,894	 15,678 98,226
Cash flows from investing activities: Purchase of fixed assets, net	(46,102)	
Net cash used in investing activities	 (46,102)	
Cash flows from financing activities: Proceeds from Paycheck Protection Program loan payable Net cash provided by financing activities	 <u>-</u>	288,100 288,100
Change in cash and cash equivalents	295,792	386,326
Cash and cash equivalents at beginning of year	 1,097,186	 710,260
Cash and cash equivalents at end of year	\$ 1,392,978	\$ 1,096,586

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements

Years Ended June 30, 2021 and 2020

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Form of Organization and Nature of Activities

Diocesan Managed Cemeteries of the Roman Catholic Diocese of Springfield, Massachusetts ("Cemeteries") was established as a legal entity to manage certain cemeteries to meet the burial needs of the local Christian community.

These cemeteries are under the control of the Roman Catholic Bishop of Springfield, a Corporation sole ("RCB"), but are distinct entities, maintaining separate accounts, and carrying on their own activities. The separate activities of these cemeteries are not included in the accompanying financial statements of Cemeteries.

Those who bury within Catholic cemeteries are issued easements containing rules adopted to provide protection for the rights of all families using the cemeteries. Cemeteries is supported primarily through the sale of easements, burial and related services to customers, and subsidies from RCB.

The cemeteries are built on land owned by RCB.

The cemeteries and mausoleums managed by Cemeteries are:

St. Aloysius Cemetery, Indian Orchard

St. Benedict Cemetery, Springfield

St. Mary Cemetery, Westfield

Notre Dame Cemetery, South Hadley

Precious Blood Cemetery, South Hadley

Calvary Cemetery, Holyoke

St. Rose Cemetery, South Hadley

St. Michael Cemetery and Mausoleum, Springfield

Gate of Heaven Cemetery and

Most Holy Redeemer Mausoleum, Springfield

St. Matthew Cemetery, Springfield

This summary of significant accounting policies of the Cemeteries is presented to assist in understanding the financial statements. The financial statements and notes are representations of the Cemeteries management, who is responsible for their integrity and objectivity, and are presented in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Notes to Financial Statements

ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements, which are presented on the accrual basis of accounting, have been prepared to present balances and transactions according to the existence or absence of donor-imposed restrictions.

Accordingly, net assets and changes thereto are classified as follows:

<u>Without Donor Restrictions</u> - Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of Cemeteries management. The change in net assets without donor restrictions is primarily impacted by the results of operations, unrestricted giving, and by the amount of net assets with donor restrictions that have been released from restrictions.

<u>With Donor Restrictions</u> - Net assets whose use by Cemeteries is subject to donor-imposed stipulations that can be fulfilled by actions of Cemeteries pursuant to those stipulations or that expire by the passage of time, as well as net assets subject to donor-imposed stipulations that they be maintained in perpetuity by Cemeteries, with investment return available for designated purposes. The change in net assets with donor restrictions is impacted primarily by gifts with time and donor constraints, and the amount of net assets that have been released from restrictions. Net assets with donor restrictions also include funds not yet appropriated for spending, including cumulative investment earnings and appreciation on endowment funds restricted in perpetuity.

Cemeteries had no net assets with donor restrictions for the years ended June 30, 2021 or 2020.

Liquidity

Cemeteries manages its financial assets to be available as its general expenditures, liabilities, and other obligations become due. However, its liquidity is generally dependent upon the support of RCB (see Note 8).

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements

ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition

Reciprocal exchange transactions such that are within the scope of Accounting Standards Update (ASU) No. 2014-09, *Revenues from Contracts with Customers (Topic 606)*. To determine revenue recognition for such transactions, Cemeteries performs the following 5 steps: 1) identify the contract with a customer; 2) identify the performance obligation(s) in the contract; 3) determine the transaction price; 4) allocate the transaction price to the performance obligation(s) in the contract; and 5) recognize revenue when Cemeteries satisfies the performance obligation. Performance obligations are determined based on the nature of the services provided by Cemeteries. Revenue that consists of performance obligations satisfied at a point in time is generally recognized when criteria for the contract have been achieved or when specific events have occurred and when there are no additional services related to that obligation.

Cemeteries enters into contracts with customers providing burial and property rights and related cemetery services. Burial and property rights revenue is recorded at the point in time that the burial right is transferred to the customer which occurs when the contract is signed. Other pre-need burial services are recorded as deferred until the service is performed.

Contributions

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. Conditional promises to give are reported at fair value when the conditions are met. Indications of intentions to give are not reported until the gift is received.

Contributions are reported as increases in net assets without donor restrictions unless they are received with donor stipulations that limit the use of the donated assets in which case they are reported as with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets are reclassified to without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Donor restricted income that is both received and expended during the same year is recorded in the activities of net assets without donor restrictions.

Donated materials and services are recorded as in-kind contributions at the estimated fair value as of the date of the donation.

Notes to Financial Statements

ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents and Chancery Deposits

Cemeteries considers investments with maturities of three months or less at the date of purchase to be cash equivalents. Deposits held by Chancery Office are amounts placed in custodial accounts maintained by RCB's Chancery office.

Concentration of Credit Risk

Cemeteries maintains its cash and cash equivalents in financial institutions in accounts which at times may exceed federally insured limits. Cemeteries has not experienced any losses in such accounts and does not believe they are exposed to any significant credit risk on cash and cash equivalents.

Revenue and Accounts Receivable

Revenue from the sale of easements is recognized as of the date of the contract for the easement. Rights of return exist until burial/entombment occurs.

Cemeteries also assists customers with burial/entombment services on either a "pre-need" or "at-need" basis. Contract liabilities for revenue from pre-burial contracts are deferred until interment or entombment occurs.

Accounts receivable are recorded at net realizable value, which includes an allowance for uncollectible amounts. It is Cemeteries' policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

Distributions from Perpetual Care Funds

Cemeteries is exempt from Massachusetts General Law, C114 S19, as it consists of church cemeteries. However, the RCB has mandated that a portion of each sale of a cemetery plot or tomb be set aside to provide for the perpetual care of the cemeteries. Cemeteries remits 15% of proceeds from mausolea crypt sales and 35% of proceeds from cemetery plot sales to RCB, which are set aside in a perpetual care fund maintained by RCB.

Notes to Financial Statements

ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Fixed Assets

Fixed assets including equipment and building improvements having a cost of \$2,500 or more and a useful life of more than one year is capitalized at cost and expensed over its estimated useful life. Items under \$2,500 are expensed as purchased.

Depreciation is calculated utilizing the straight-line method over the estimated useful lives which range from three to fifteen years.

Maintenance and repairs are expensed as incurred, while improvements are capitalized. When assets are retired or disposed of, the cost and accumulated depreciation thereon are removed from the accounts, and any gain or loss is included in the statement of activities.

Income Taxes

Cemeteries is a 501(c)(3) organization under the Internal Revenue Code. It is generally exempt from federal income tax under a group exemption granted to the Roman Catholic Church and its related organizations. It is also exempt from Massachusetts income taxes under Chapter 180 of the Massachusetts General Laws. The Commonwealth of Massachusetts also generally considers Cemeteries exempt from excise and sales taxes.

Tax positions taken or expected to be taken in the course of preparing Cemeteries' tax returns, including the position that Cemeteries qualifies as a tax-exempt organization, are required to be evaluated to determine whether the tax positions are "more-likely-than-not" to be upheld under regulatory review. Cemeteries has determined that there are no uncertain tax positions at June 30, 2021 or 2020.

Cemeteries is currently open to audit by federal and state authorities for the years ended June 30, 2019 to the present.

Advertising

Advertising costs are expensed as incurred.

Subsequent Events

Management has evaluated subsequent events through October 31, 2022 which is the date the financial statements were available to be issued. There were no other subsequent events that require adjustment or disclosure in the financial statements.

Notes to Financial Statements

2. ACCOUNTS RECEIVABLE

At June 30, 2021 and 2020 accounts receivable are as follows:

	2021		 2020	
St. Aloysius Cemetery	\$	9,708	\$ 7,028	
St. Mary Cemetery		16,793	14,115	
Notre Dame Cemetery, net of allowance				
of \$3,000		877	9,142	
Precious Blood Cemetery		206	, -	
St. Rose Cemetery		183	1,650	
St. Michael Cemetery		11,211	13,830	
St. Michael Mausoleum		8,283	6,872	
Gate of Heaven Cemetery		38,266	23,325	
Most Holy Redeemer Mausoleum		5,095	3,411	
	\$	90,622	\$ 79,373	

3. FIXED ASSETS

Fixed assets consists of the following at June 30, 2021 and 2020, which includes equipment and building improvements:

2021

2021	Fixed Assets	Accumulated Depreciation	Fixed Assets, Net
Cemetery Administration	\$ 40,322	\$ (11,425)	\$ 28,897
St. Aloysius Cemetery	205,532	(126,262)	79,270
St. Benedict Cemetery	2,160	(2,160)	-
St. Mary Cemetery	179,223	(178,027)	1,196
Notre Dame Cemetery	259,435	(168,556)	90,879
Calvary Cemetery	53,701	(53,122)	579
St. Michael Cemetery	324,845	(286,491)	38,354
St. Michael Mausoleum	14,591	(14,591)	-
Gate of Heaven Cemetery	329,755	(314,056)	15,699
St. Matthew Cemetery	2,160	(2,160)	-
St. Rose Cemetery	579	-	579
Precious Blood Cemetery	579		579
	\$ 1,412,882	\$ (1,156,850)	\$ 256,032

Notes to Financial Statements

FIXED ASSETS

2020

2020	Fixed Assets	Accumulated Depreciation	Fixed Assets, Net
Cemetery Administration St. Aloysius Cemetery St. Benedict Cemetery	\$ 40,320 205,532 2,160	\$ (7,393) (110,209) (2,160)	\$ 32,927 95,323
St. Mary Cemetery	179,223 249,561	(177,782) (149,745)	1,441 99,816
Notre Dame Cemetery Calvary Cemetery	53,122	(53,122)	-
St. Michael Cemetery St. Michael Mausoleum	290,356 14,591	(278,142) (14,591)	12,214
Gate of Heaven Cemetery St. Matthew Cemetery	329,755 2,160	(300,726) (2,160)	29,029
	\$ 1,366,780	\$ (1,096,030)	\$ 270,750

Depreciation expense for the years ended June 30, 2021 and 2020 was \$60,820 and \$66,362, respectively.

4. CONTRACT LIABILITY – BURIAL FEES

Prepaid burial fees as of June 30 is as follows:

	2021	2020
St. Aloysius Cemetery	\$ 7,385	\$ 7,542
Notre Dame Cemetery	3,892	2,002
St. Rose Cemetery	625	1,250
St. Mary's Cemetery	5,460	4,947
St. Michael Cemetery	7,700	4,825
Gate of Heaven Cemetery	24,923	5,075
	\$ 49,985	\$ 25,641

Notes to Financial Statements

5. LOAN PAYABLE

In April 2020, Cemeteries applied for and received a \$288,100 loan under the federal CARES Act's Paycheck Protection Program ("PPP"). In accordance with the provisions of the PPP, the loan accrues interest at a rate of 1% and the loan may be forgiven, all or in part, if it is used to pay qualifying costs such as payroll, rent and utilities. Amounts not forgiven will be repaid two years from the date of the loan. In July 2021, Cemeteries was notified that the loan, including interest, was forgiven in full.

6. PENSION PLANS

Defined Benefit Plan

Cemeteries is a participant in a multi-employer defined benefit pension plan, sponsored by the RCB, which covers Cemeteries employees. The benefits are based on years of service and the employees' average monthly compensation.

Effective December 31, 2010, the pension plan was frozen. When a plan is frozen, earnings and service are not considered subsequent to that date, meaning employee pension benefits will no longer continue to accumulate. This action did not take away or reduce the benefits an employee had already earned.

Accumulated plan benefits information, as provided by consulting actuaries, has not been distinguished among the organizations participating in the pension plan and, accordingly, such information is not presented herein. At January 1, 2021, the unaudited actuarial valuation report for the Plan reflected approximately \$37.4 million in net assets available for benefits and \$45.7 million in accumulated plan benefits. At January 1, 2020, the unaudited actuarial valuation report for the Plan reflected approximately \$35.6 million in net assets available for benefits and \$43.2 million in accumulated plan benefits.

Defined Contribution Plan

Effective January 1, 2019, Cemeteries is a participant in a defined contribution plan administered by RCB for all eligible staff. Eligibility for the plan begins following one month of employment for individuals who are age 21 or older. The Plan provides for discretionary employer contributions of up to 2% of employee compensation. For the years ended June 30, 2021 and 2020, Cemeteries contributed \$5,397 and \$5,449, respectively, as matching contributions. Matching contributions have a one-year cliff vesting period.

Notes to Financial Statements

7. INSURANCE

Cemeteries participates in the RCB insurance program for property, general liability, workers' compensation and health insurance. Insurance program expense for the years ended June 30, 2021 and 2020 was as follows:

	2021	2020
Property, general liability and workers' compensation Health	\$ 75,336 147,279	\$ 76,188 183,789
	\$ 222,615	\$ 259,977

8. ECONOMIC DEPENDENCY

Cemeteries receives substantial ongoing financial support from RCB. Should that support be withdrawn, Cemeteries' ability to continue could be threatened. This ongoing support consisted of distributions from the perpetual care funds in the amount of \$823,640 in 2021 and \$789,460 in 2020.